

City Research Online

City, University of London Institutional Repository

Citation: Falconieri, S. & Akter, M. (2023). Gender diversity and beyond in corporate finance: where do we stand?. Review of Corporate Finance, 3(1-2), pp. 1-33. doi: 10.1561/114.00000034

This is the accepted version of the paper.

This version of the publication may differ from the final published version.

Permanent repository link: https://openaccess.city.ac.uk/id/eprint/29713/

Link to published version: https://doi.org/10.1561/114.00000034

Copyright: City Research Online aims to make research outputs of City, University of London available to a wider audience. Copyright and Moral Rights remain with the author(s) and/or copyright holders. URLs from City Research Online may be freely distributed and linked to.

Reuse: Copies of full items can be used for personal research or study, educational, or not-for-profit purposes without prior permission or charge. Provided that the authors, title and full bibliographic details are credited, a hyperlink and/or URL is given for the original metadata page and the content is not changed in any way.

City Research Online: http://openaccess.city.ac.uk/ publications@city.ac.uk/

GENDER DIVERSITY AND BEYOND IN CORPORATE FINANCE:

WHERE DO WE STAND?

Sonia Falconieri, Maimuna Akter

Abstract

We review the most recent contributions to the literature on the role of diversity in corporate

finance. We focus on gender diversity but also includes various other dimensions of diversity, and

analyses its impact on different aspects of corporate life, including performance, CSR strategy and

corporate policies. We include the papers that are collected in this special issue which contribute

to further advancing our understanding of the benefits of diversity for corporations. We conclude

with some suggested avenues for future research.

Keywords: Board of Directors, Gender diversity, Performance, Misconduct, Innovation

JEL Codes: G30, M14

Correspondence:

Sonia Falconieri, Bayes Business School (formerly Cass), City, University of London, Northampton Square, London,

EC1V 0HB, United Kingdom, sonia.falconieri.1@city.ac.uk

Maimuna Akter, College of Business, Florida Atlantic University, 777 Glades Road, Boca Raton, Florida, 33431,

makter2019@fau.edu

1

1. Introduction and regulatory framework

The lack of gender diversity on corporate boards has been at the forefront of intense public debate in the past decade, which has, in turn, triggered several regulatory interventions across the globe, specifically in Europe. In 2010, in the E.U., the average ratio of female directors in corporate boards was 11.9 percent, although the picture was very scattered, with good performances concentrated in a handful of countries. In 2011, the European Commission intervened by encouraging countries to adopt self-regulation. A very heterogeneous regulatory framework ensued with some countries leading the changes by imposing hard quotas similar to what Norway had done in 2005. Some opted for softer regulation on a "comply or explain basis," while others did nothing until very recently.

The emergence of mandated quotas was and still is, very controversial. Opponents of the quotas argued that owing to the lack of a sufficiently large talent pool, it compromised the effectiveness of the decision-making process of corporate boards and consequently hindered financial performance. This raised the question of whether a regulatory intervention was indeed needed, and if so, what was the most effective regulatory approach to encourage firms to achieve gender balance on their boards (Bennouri, De Amicis, and Falconieri, 2020).

The extent of the controversy has been reflected in difficulty for the European Commission to legislate on the matter. Despite putting forward a proposal for a directive in 2012, it is only this year that the so-called "Women on Boards" directive has finally received the approval of all member states. ¹While there has been substantial progress in the past decade, there is still a lot of heterogeneity across countries, and it is becoming clearer that those which have mandated quotas early on, such as France, Italy, and Norway, are doing much better than those who have adopted soft quotas or taken no action at all (Bennouri et al., 2020). It is in view of this that the new directive will require all publicly listed companies to give 40 percent of non-executive director positions to the under-represented sex. The mandatory nature of the directive implies that failure to comply will trigger penalties. The directive also aims at enhancing the transparency of the recruitment process with heightened disclosure.

The U.S. has been much more reluctant to take regulatory action to promote gender balance. In 2018, California mandated a minimum number of female directors on boards, depending in the board size. Failure to comply would trigger fines increasing the number of violations. However, the law recently suffered a substantial set back as a California judge ruled it unconstitutional in May 2022. In 2020,

¹ The directive mandates all large EU companies to have a 40 per cent representation of the underrepresented sex (usually women) among non-executive directors by 2026. Importantly, the directive also introduced a target of 33% of women in all senior roles including executive directors.

Washington state also introduced a law that requires boards to have at least 25% of female directors. While the law does not foresee penalties for non-compliant firms, it does require that the management delivers to all of its shareholders entitled to vote at its annual meeting a "board diversity discussion and analysis." The analysis needs to cover some statutory issues and has to be published on the companies' website or circulated in their proxy statement. (Oliver and Norris, 2020).

The table in Appendix 1 provides an overview of the current regulatory landscape worldwide.²

Recent regulation to improve female representation on boards often cites research documenting that more gender diversity positively impacts the decision-making process and, therefore, companies' results. Is it indeed the case? The question of whether a larger presence of female directors improves performances has been at the centre of extensive research in corporate finance. In the next section, we review the main evidence and contributions on this topic. Sections 3 to 5 will then review the literature that investigates the channels through which increasing female representation on boards might contribute to corporate performance. We also highlight, when appropriate, how gender diversity interacts with other dimensions of diversity, such as ethnicity, age and experience. Given the extensive existing literature, we choose to focus on the most recent contributions, including those collated in this special issue. The final section presents some conclusive remarks and suggests avenues for future research.

2. Gender diversity and firm's performance

Boards of directors are a fundamental corporate governance mechanism. Their role is to monitor the management on behalf of shareholders, thereby alleviating the agency problems between managers and shareholders that result from a widely dispersed ownership structure. An extensive empirical and theoretical literature has investigated what affects the effectiveness of the board and provided evidence that this depends on the size, independence, and composition of the board (John and Senbet, 1998), although the link between these board characteristics and firm's performance is challenging to prove due to the inevitable endogeneity of board composition (Hermalin and Weisback, 1998).

In the last decade or so, the research attention has shifted considerably to understand how more gender diversity on corporate boards is likely to impact board effectiveness and, as a result, firm's performance. While more gender diversity on boards can contribute to new, valuable skills and expand the range of expertise (Kim and Stark 2016), and break the influence of the "old boys" club (Adams

_

² Some countries have updated their regulation since inception, such as Italy which increased the ratio of women on board from 33% to 40% in 2018. Also, we have classified both Spain and Greece as voluntary because despite there being a legislation imposing quotas, in both cases the enforcement of the law is very weak and not clear.

and Ferreira, 2009), it is also possible that more diversity exacerbates internal conflicts thereby disrupting the board's decision-making process (Bernile et al. 2018).

The existing evidence provides a quite mixed picture. In their seminal work, using U.S. data, Adams and Ferreira (2009) document that more gender-diverse boards exercise more effective monitoring but do not find any significant evidence of a positive association between gender diversity and firm's performance. In fact, they show that more gender diversity can be detrimental to performance in well-governed firms.

In Adams and Ferreira (2009), 40 percent of firms in their sample have all-male boards. And of the remaining which have female directors in their boards, another 40 percent have only one female director. In such situations, female directors could represent mere *token*, and be too outnumbered to play any significant role in the board. There is some evidence in favor of the "critical mass theory" according to which for female directors to exercise a meaningful influence on corporate boards, a "critical mass" should be achieved. Using a sample of 151 listed German firms in the period 2000-2005, Joecks et al. (2013) document that the number of female directors is positively correlated to firm's performance only after having reached a critical mass which, they calculate to correspond to 30 percent of the board size in their sample. This is in line with more recent evidence by Schwartz-Ziv (2017), who, using board meeting minutes of a sample of Israeli firms between 2007 and 2009, finds that board meetings are more active when at least three women are present. She also finds that gender-balanced boards are more likely to replace underperforming CEOs.

There is also some evidence that the impact of female directors on firm's performance crucially depends on whether they are effectively integrated in the board's decision-making process. Using a sample of the 100 largest European listed firms from 11 countries over the period 2006-2012, Green and Homroy (2018) present novel evidence that firm's performance displays a meaningful improvement only when female directors are appointed to key governance committees, e.g., Audit Committee, Nomination Committee, and Remuneration Committee, i.e., when they are given the opportunity to significantly influence corporate decisions. In contrast, , using a sample of 394 French firms between 2001-2010, Bennouri et al. (2018) show that the association between gender diversity and firm performance crucially depends on the attributes of female directors. After controlling for such attributes related to their monitoring ability as well as their overall reputation, they find that gender diversity positively affects accounting-based performance metrics (ROA and ROE) while there is no significant impact on market-based performance measures (Tobin's Q).

As for any board characteristics, demonstrating a causal link between gender diversity and firm's performance is made difficult by the obvious endogeneity of board composition. The introduction of mandated gender quotas has been seen by researchers as a way to resolve the identification problems plaguing previous studies and investigate the association using a treatment-based empirical approach.

The case of Norway, which is the first country to mandate quotas in 2006, has been intensely analysed. Initial evidence seemed to suggest that the increased female representation on Norwegian corporate boards forced by the law led to a drop in firm's profitability, arguably due to a lack of qualified female directors (Ahern and Dittmar, 2012, Bøhren and Staubo, 2015). In a recent paper, however, Eckbo et al. (2022) revisit the previous analysis, addressing some of the outstanding methodological challenges, and provide new compelling evidence that the effect of the quotas on the short-term (abnormal stock returns) as well as the long term returns (Tobin's Q) of firms affected by the law is never statistically significant. Their results are consistent with Bertrand et al. (2019), who document that the female directors appointed to the boards of Norwegian firms post-quotas are as qualified as their male counterparts as well as female directors appointed pre-quota. Subsequent evidence on other European countries that introduced laws on gender quotas on boards provides further consistent evidence. Reguera-Alvarado et al. (2017) provide some evidence of a positive impact of gender representation and economic results for a sample of 125 Spanish firms listed on the Madrid Stock Exchange. In a recent paper, Ferrari et al. (2021) look at data from Italy, which mandated a 33 percent female representation in 2011.³ The authors exploit the staggered board elections as their identification strategy and show that, after the introduction of the quotas, boards exhibit a higher level of education and lower average age. They also found no significant impact of the quota on firms' performance as measured by Tobin's Q and ROA. Their findings are consistent with recent ones by Martines-Garcia et al. (2021), who attributes the lack of impact on firm's performance of the increased number of female directors to the advisory nature of the Spanish regulation.

More recently, a few papers have looked at the reaction to the introduction of gender quotas in California in 2018. Contrary to Norway (and other E.U. countries), there is an exact date for the introduction of the California bill, which offers an ideal setting for an event study analysis. ⁴ Green et al. (2020) document a negative market reaction following the introduction of the bill and interpret their results as the shareholders disapproved the introduction of a mandatory quota.

³ The ratio of women of board have been later increased to 40% in 2019.

⁴ The bill also allowed firms a very short period of time to comply.

However, Gertsberg et al. (2021) study shareholders' votes for individual director nominees and provide novel evidence that a. shareholders exhibit a high level of support for female post-quota nominees, and b. the market reacts negatively only towards firms that failed to replace the least supported male director with a new female director. Taken together, the evidence they provide suggests that shareholders in California did not oppose the quota.

In a very recent paper, Schmid and Urban (2022) shed more light on female directors' impact on firm performance by using directors' death as their identification strategy. Their analysis shows that the market reacts more negatively to the death of a female director than that of a male director. The authors also provide evidence that this negative reaction is most likely the consequence of firms finding it more challenging to replace a female director with another female director and that, in many cases, their search fails.

[Insert Table 1 here]

[Insert Table 2 here]

In conclusion, the currently available evidence overwhelmingly suggests that the increased presence of women in corporate boards neither causes any detriment to the board composition nor negatively impacts corporate performance.

3. Gender diversity and corporate policies

Drawing on gender socialization theories, extensive literature in psychology documents substantial behavioral differences between men and women.⁵ Women appear to be more risk-averse, less overconfident, less competitive, and more selfless and caring (Fellner, G. and Maciejovsky, 2007; Croson and Gneezy, 2009). However, it is controversial whether such behavioral traits also characterize women in finance. Olsen and Cox (2001) survey a population of professional investors and confirm differences in risk perceptions between female and male investors, with women attributing greater weight to risk dimensions. In contrast, Adams and Funk (2011) find that women that have broken the glass ceiling are not more risk-averse than men. They also use survey data from the population of all resident directors of Swedish public firms in 2005.

⁵ Gender socialization theories postulate that women are socialised mostly in communal values while men are socialised mostly into agentic values (Mason and Mudrack, 1996).

Relying on this evidence, numerous recent studies have investigated whether these intrinsic gender differences can contribute to explaining how gender diversity affects, if at all, corporate decision-making.

Adams and Ferreira (2009), for instance, provide evidence that gender diversity on boards affects the governance of the board. In their paper, they find that a larger female representation in boards improves board attendance and monitoring. Furthermore, boards with more female directors are more likely to hold CEOs accountable for poor performances.

The link between gender diversity in boards and firm's governance is supported by more recent studies that investigate firm's payout policy. Payout policy is considered a key tool of corporate governance as it can potentially mitigate agency conflicts between management and shareholders by reducing the free cash flow. Using data on S&P 1500 firms between 1997 and 2011, Chen et al. (2017) find that the payout ratio is positively correlated to the ratio of female directors. More recently, Ye et al., 2019 achieve similar findings on a sample of firms from 22 different countries in the period 2000-2013. Similarly, more gender-diverse boards have been shown to be more likely to announce share buyback programs (Evgeniou and Vermaelen, 2017).

Building on the assumption that men tend to be more overconfident than women, which generally refers to the tendency to systematically overestimate future returns (Malmendier and Tate, 2005), Levi et al. (2014) investigate how gender diversity in boards affects acquisition decisions. They employ a sample of 458 deals from U.S. firms in the period 1997-2009 and find that firms with more diverse boards are associated with a smaller number of deals and pay lower premiums. Their findings are consistent with those of Huang and Kisgen (2013), who, using a diff-in-diff approach around CEO and CFO transitions, find that female CEOs and CFOs are less likely to undertake acquisitions and take on less debt. In line with Levi et al. (2014), they also interpret their results as suggesting that female managers are less overconfident than male executives.

The association between gender and leverage has been documented in other papers as well and is mostly attributed to female executives being less risk-taking and cautious in their decisions.

Faccio et al. (2016) analyse a sample of private and public firms from 18 different countries over the period 1999-2009 and find that firms run by female CEOs exhibit lower leverage, less volatile earnings, and a higher survival rate compared to firms run by male CEOs. The authors go further to show that women allocate capital less efficiently than men. By looking at firms' net investment, they

⁶ Overconfidence can also refer to the perceived precision of beliefs about the outcome of uncertain events.

argue that the women's excessive caution in corporate risk-taking can cause either *underinvestment*, to the extent that they can pass on positive NPV projects, or/and o*verinvestment*, as women might fail to divest poor performing investments, both of which would lead to suboptimal capital allocation.

More recently, using a sample of U.K. firms listed on the London Stock Exchange over the period 1999-2017, Schopohl et al. (2021) provide novel evidence that the linkage between female executives and debt policy crucially depends on the managerial environment they operate in. Specifically, they find that female CFOs are negatively correlated to leverage only in firms not run by a powerful CEO, with a highly diverse corporate board in terms of age, gender and nationality, and if they are externally appointed. Their findings are significant in that they highlight the importance of the whole managerial environment as well as the overall board diversity to enable female executives to shape corporate policies effectively.

[Insert Table 3 here]

4. Gender Diversity and C.S.R.

One of the implications of gender socialization theories is that women tend to be more other-regarding, less power-oriented, more benevolent, and overall more sensitive to ethical issues and law-abiding (Croson and Gneezy, 2009; Adam and Funk, 2011).

Women's ethicality is likely to be reflected in corporate compliance and corporate choices more widely.

For instance, early studies show that women are associated with better financial reporting quality (Krishnan and Parsons, 2008, Barua et al. 2010), although they rely on a relatively small sample size and/or sample period. Francis et al. (2015) extend Barua et al. (2008) by employing a much larger sample which includes all S&P 1500 firms in the period 1988 through to 2008, and also by looking at the changes of CFO gender in order to investigate the link between CFO gender and accounting practices. Their result shows that accounting conservatism significantly increases when a female CFO is appointed to replace a male CFO. The authors also document that the result seems to be due to female CFOs being more cautious and less inclined to expose themselves through risky corporate policies. Less evidence exists on European data. One exception to this is the paper by Lara et al. (2017), who employs a large sample of U.K. firms between 2003 and 2012. Contrary to previous papers, their findings suggest that only female independent directors, as opposed to female executives, have a significantly positive impact on financial reporting quality in terms of reducing earnings management.

However, this association only holds in firms that are likely to discriminate against women and disappears otherwise. The authors interpret this result as providing support to the hypothesis that women that have broken through the glass ceiling do not substantially differ from men in their monitoring effort.

If, indeed, a higher female representation in corporate boards improves financial reporting quality, we could also expect it to translate into a lower likelihood of lawsuits. Several studies have explored this link.

For instance, using a sample of Chinese firms between 2001 and 2010, Cumming et al. (2015) provide evidence that more gender diversity on board reduces the likelihood of securities fraud. Furthermore, they also find that the market reaction to the announcement of fraud is negatively correlated to the ratio of female directors. The authors interpret the finding as suggesting the market might consider frauds less severe if the board is more gender diverse.

In a recent paper, Joo et al. (2021) add to the findings of Cumming et al. (2015) by disentangling the effect of female inside and outside directors on securities litigation risk. Using an extensive sample of S&P 1500 firms between 1998 and 2017, the authors document that only independent female directors appear to significantly reduce the risk of securities litigation. They further provide some evidence that the lower risk of litigation is the result of a higher representation of independent female directors being associated with higher conditional accounting conservatism and better CSR policies.

Securities lawsuits are different from operation-related lawsuits, which concern operating decisions and are typically triggered by stakeholders other than shareholders. There is evidence that gender diversity also reduces the risk of operation-related lawsuits.

For instance, Liu (2018) shows that more gender-diverse boards are less likely to incur environmental infringements. More interestingly, the paper, which employs a sample of all S&P 1500 companies between 2000 and 2015, sheds some light on the interplay between female representation on boards and female CEOs in that it shows that female CEOs reduce the number of environmental infringements only in firms with low female board representation.

Adhikari et al. (2019) provide further support to the hypothesis of different roles played by female directors and female executives. In the first comprehensive study of all types of operation-related lawsuits for a sample of S&P 1500 firms between 2002-2011, the authors show that the gender diversity of the board does not matter for the risk of incurring in non-securities lawsuits. In contrast, they find that the risk of litigation is negatively correlated to the power of women in top management

roles. They further provide some evidence that this is the consequence of women adopting less risky and more conservative corporate policies that are less likely to trigger lawsuits but potentially at the expense of value creation.

Dimungu-Hewage and Poletti-Hughes (2022), in their contribution to this special issue, present similar findings for a sample of Latin American firms between 2008 and 2019. They show that firms with more gender-diverse boards exhibit a lower number of corporate frauds and that this effect is stronger in family firms that tend to be more likely to commit fraud in their sample. They find a similar effect also for education diversity.

The previous studies investigate the ex-ante effect of gender diversity on corporate misconduct. Sarkisyan et al. (2022), in their contribution to this special issue, take a novel approach by analyzing instead the response to corporate misconduct and how it is shaped by board characteristics. The authors employ sample banking sanctions issued to E.U. listed banks by U.S. regulatory bodies in the post-financial crisis period 2009-2018 and investigate the likelihood of CEO dismissal. Their findings interestingly show that gender diversity does not reinforce the board's disciplining role, whereas age diversity and the presence of foreign directors seem to be more effective in triggering "changes at the top" following a sanction. It could be possible that their results are specific to the banking sector, which is characterized by frequent cases of misconduct. More research is needed to understand if their findings apply to other industries as well.

Despite the available evidence on the link between gender diversity and corporate misconduct, the channel through which this link operates is less clear. In particular, some studies suggest that the link is more likely the consequence of to women being more risk averse than man, rather than more ethical.

However, a large body of research has also tested the association between board gender diversity and corporate social responsibility (CSR), which can be argued to stem from women being more sensitive to ethical issues.

There exist numerous studies on this matter which consider different countries and alternative measures of CSR. Boulouta (2013) employs data on 126 firms drawn from the S&P 1500 that have a KLD (Kinder Lydenberg Domini) rating over the period 1999-2003 and finds that board gender diversity significantly reduces the "concerns" component of the KLD rating but does not have any effect on the "strengths" component of the score. This could suggest that negative CSR practices contrast more strongly with women's empathic and ethical nature. McGuinness et al. (2017) provide evidence of a positive impact on CSR score for a sample of Chinese listed firms between 2009 and 2013, which received a CSR rating from *Rankins*, a leading CSR rating provider in China. Their

findings show that the rating is higher for firms with more gender-diverse boards and that this effect is stronger if the firm also has a female CEO or deputy CEO

ESG ratings are very heterogeneous depending on the provider and can diverge substantially (Berg et al., 2019). Consequently, research outcomes are likely to be sensitive to the specific rating used in the analysis. Some more recent papers partially overcome the problem by capturing CSR engagement with the firm's participation in the Carbon Disclosure Project, which is a voluntary reporting initiative for climate change-related disclosure. Liao et al. (2015) apply this measure to a sample of FTSE350 firms in 2011 and document that firms with more gender-diverse boards are more likely to answer the CDP questionnaire and also achieve a higher CDP score. They further document that the presence and independence of an environmental committee also have a positive impact on the likelihood of reporting GHG emissions.

Ben-Amar et al. (2017) find generally consistent results on a larger sample of 541 Canadian firms listed on the Toronto Stock Exchange over a longer period of time running from 2008 to 2014. However, their results show that the positive effect of board gender diversity on the likelihood of responding to the CDP questionnaire is conditional on female directors reaching a critical mass in the boardroom. Similarly, in their contribution to this special issue, Do et al. (2022) document that more diverse boards respond more strongly to regional voluntary climate reporting initiatives in the U.S., which in turn translates into better environmental performance.

This is in line with recent findings by Atif et al. (2021), who, for a sample of U.S. listed firms between 2008 and 2016, provide evidence that a higher female board representation increases the proportions of renewable energies used provided that there are at least two female (independent) directors in the board. Female executives do not, instead, have any significant impact.

While using granular loan data from the euro credit registry for 52 banks – equivalent to about 60% of banking total assets in the euro area – in 2019, Gambacorta et al. (2022) provide novel and compelling evidence that banks with more gender-diverse boards are "greener" in the sense that they reduce their lending to more polluting companies which are identified by their level of GHG emissions.

Novel evidence on the link between gender diversity and CSR is provided by Strøm et al. (2022) in their contribution to this special issue. The authors investigate the case of microfinance institutions (MFIs) using data from 87 developing countries spanning from 1998 to 2018 and show that female CEOs strengthen MFI's social mission to improve financial inclusion by extending more lending to the poorest customers than male CEOs. The results are shown to be robust to several tests that control

for the endogeneity of the CEO gender. The authors interpret this result as confirming that that women are more benevolent and altruistic than men.

[Insert Table 4 here]

Overall, the body of literature reviewed in this section supports the view that traits such as ethicality and being more caring have been shown to characterize the general female population extrapolates to a large extent also to women in the finance profession.

5. Diversity and Spillover Effects

In this last section, we review contributions to the literature on diversity that have broadly investigated other spillover effects triggered by increased diversity in corporations.

In Section 3, we have discussed the evidence that links (gender) diversity to corporate policies. A less investigated issue is whether diversity matters for innovation. Bernile et al. (2018) employ a sample of U.S. listed firms between 1996 to 2014 to study the effect of board diversity on several corporate policies, including innovation. Their measure of diversity consists of a multidimensional diversity index that includes six different director's characteristics- gender, age and ethnicity, college education, financial expertise, and other board experience. Their findings show that higher board diversity leads to lower firm risk, in line with other results. More interestingly, more diverse boards invest more in R&D and that results in more and higher quality innovation, measured respectively by the number of patents (in absolute value and per dollar spent in R&D), the number of citations, and originality of patents. The authors further show that there is no single dimension of diversity that dominates the others, which suggests that board dynamics are determined by the combined effect of multiple dimensions of diversity.

In a more recent paper, employing a sample of Chinese firms in the period 2008-2013, Cumming and Liung (2021) provide further evidence that diversity matters for innovation; however, they also show that the impact is very much context specific. Diversity matters in environments that exhibit low diversity. Hence, they find that more gender diversity facilitates innovation only in male-dominated industries. For instance, in high-tech and patent-intensive industries, scientific diversity matters the most.

A more contentious issue is whether more gender diversity in boards has had a positive spillover effect on the appointment of women to top executive positions or as board chair. Matsa and Miller (2011) present evidence that more gender diversity in corporate boards increases the share of women in the companies' top management. Their paper employs U.S. firm data between 1997 through 2009. In contrast, using the introduction of gender balance initiatives in UK, France, and Italy as a quasi-natural experiment, Bennouri et al. (2020) do not find that introduction of quotas has affected the likelihood of appointing female CEOs or chairwomen.

Similarly, it remains unclear whether more gender diversity has contributed to reducing the gender pay gap. The evidence is limited in this respect. Carter et al. (2017) document that for a sample of S&P 1500 firms over the period 1996 and 2010, female executives are paid substantially less than male executives, ceteris paribus. The authors find that the gender pay gap is significantly reduced in firms with more gender-diverse boards. On the same issue, Flabbi et al. (2019) go further and shed some light on the effect of gender diversity at the top on female workers' wages within companies. They develop and test, on a sample of Italian data between 1982 and 1997, the predictions of a theoretical model that rests on the assumption that female CEOs are better at assessing the productivity of female workers. Their results show that the effect of female CEO on female workers' salaries is asymmetric. Female workers at the top of the wage distributions are paid more if appointed by a female CEO than a male CEO, but the opposite holds for female workers at the bottom of the wage distribution. Both these papers employ quite old data. It would thus be interesting to understand if the gender pay gap is closing and how fast.

Any spillover effect from an increased female representation on corporate boards would imply that female directors are ultimately able to shape corporate norms and behaviours. This conjecture is the focus of a recent paper by Boutchkova et al. (2020). The authors document a spillover effect that arises from male directors interacting with female directors across multiple boards. This heightened exposure to gender diversity, in turn, is reflected in the board attendance, the sensitivity of CEO turnover to performance, and the firm's risk profile. Their findings support the idea that an "expanded experience of working with women directors on boards facilitates a *normative legitimacy of gender diversity*."

A less investigated question is the extent to which gender diversity in corporations influences the style and/or content of corporate communication, despite there being a large amount of evidence suggesting that the style of corporate disclosures is associated with the quality and quantity of information disclosed and how investors react to these soft signals (Davis et al. 2015). De Amicis et al. (2021) presents the very first evidence on the existence of gender differences in corporate communication. Using a very large sample of earnings conference calls of U.S. listed firms between 2005 and 2018, the authors find that female executives tend to use a more positive and less vague tone in conference

calls. They interpret their findings as indicating different linguistic styles between male and female executives that are most likely the consequence of behavioural gender differences. De Amicis and Falconieri (2022), in their contribution to this special issue, expand on this issue by analyzing the impact of several managerial characteristics, including but not limited to gender, on the communication style of earnings conference calls in periods of crisis. Using data from 38,000 earnings conference calls of U.S. listed firms between 2006 and 2013, which include the global financial crisis (GFC), the authors find that, while the sentiment and "quantity" of information disclosed generally becomes more conservative during the GFC, managerial characteristics affect the style of corporate disclosures differently in periods of crisis. Specifically, gender appears to mostly affect the "tone" of the call as female executives remain, on average, more optimistic than their male colleagues during the crisis. Experience and overconfidence instead affect the length of the talk in both sections of the call. One of the novel contributions of the paper is to include ethnicity in the managerial characteristics considered. The analysis, however, suggests that CEO ethnicity, like age, does not play a significant role in shaping corporate communication.

Finally, we might ask if female representation has progressed at a similar pace in other professional environments as it has in the corporate world in the past decade. A recent body of research has been looking at female representation in the academic finance profession. Using a sample of finance faculty at the top 100 U.S. business schools from 2009 to 2017, Sherman and Tookes (2022) present some novel evidence of gender disparities among finance academics. Firstly, they document that women represent only 16% of finance academics. Most importantly, after controlling for research productivity, they find that women hold positions at lower-ranked institutions, are less likely to have tenure than men, to be full professors, and are paid less. They further show that female academics publish fewer papers and have a smaller network of co-authors, which generally privileges women. Interestingly, while they find that the gender gap substantially reduces over their sample period, this does not apply to differences in publication outputs between female and male academics and among full professors. This latter result is in line with the findings of Adams and Xu (2022) in their contribution to this special issue which indicate that thought leadership in academic finance (top 2% of scientists in the field) is more unequal in terms of gender and geography than in other fields. This is also true when compared to the closest fields, such as Economics and other STEM subjects. The authors collect their data on the top 2% of scientists based on Scopus citations from Ioannidis et al. (2019, 2020) for the year 2019. Their analysis further shows that, while being less represented among thought finance leaders than in other academic fields, finance females publish more and are more influential than female academics in other fields. Finally, using the ability belief score proposed by Leslie et al. (2015), the authors find that male ability beliefs prove to be a significant barrier to entry for top female academics in finance. Overall, their findings are consistent with those by Sherman and Tookes (2022) in that they show that supply-side factors cannot alone explain these gender disparities.

[Insert Table 5 here]

6. Conclusion

This paper reviews some of the most recent contributions in the literature on diversity in corporate finance, including those that are compiled in this special issue. The largest part of this literature focuses on gender diversity which has attracted a lot of attention on the back of the extensive regulatory interventions worldwide aiming at increasing female representation on corporate boards.

This has allowed to better understand of how gender diversity contributes to shaping the corporate decision-making process and board dynamics. Taken together, the existing evidence provides a strong business case for increased female representation in boards.

A large part of the existing literature on these topics precedes the introduction of gender balance initiatives in many countries, and in the future, it would be important to understand whether the impact of gender diversity on corporate policies remains stable over time as diversity becomes gradually intrinsically embedded in the corporate culture. More research is also needed to gain better insights into cross-country differences. Data show that countries worldwide have progressed at a very different speed, absent specific regulatory requirements, which has motivated the E.U. to pass the revised Women on Board directive in 2022. Why this is the case remains an open question which needs to be addressed to steer future policy.

More recently, regulators have extended their attention to diversity more broadly in board composition, beyond gender diversity. For instance, in February 2021, the SEC has approved the new listing requirements on board diversity proposed by the Nasdaq. According to these new rules, which apply on a "comply or explain" basis, firms listed on the Nasdaq will have to appoint two diverse directors (one female and one from underrepresented groups). Disclosure requirements on diversity have also been heightened. Research that explores other dimensions of diversity remains however quite limited. It is particularly important to understand more clearly how different dimensions of diversity interact with each other and what their combined effect is on corporate policies and performance (Bernile et al. 2018; Giannetti and Zhao, 2019).

Finally, the vast majority of papers, because of data availability, consider public companies. We lack meaningful evidence on the progress made, if at all, on diversity, including and beyond gender, in the universe of private firms.

References

- Adams, R. B., & Ferreira, D. (2009). Women in the boardroom and their impact on governance and performance. *Journal of Financial Economics*, 94(2), 291-309. Adams, R. B., & Funk, P. (2012). Beyond the glass ceiling: Does gender matter?. *Management Science*, 58(2), 219-235.
- Adams, Renee, & Jing Xu, 2022. <u>"The Inequality of Finance"</u> Review of Corporate Finance 2, forthcoming.
- Adhikari, B. K., Agrawal, A., & Malm, J. (2019). Do women managers keep firms out of trouble? Evidence from corporate litigation and policies. *Journal of Accounting and Economics*, 67(1), 202-225.
- Ahern, K. R., & Dittmar, A. K. (2012). The changing of the boards: The impact on firm valuation of mandated female board representation. *The Quarterly Journal of Economics*, 127(1), 137-197.
- Atif, M., Hossain, M., Alam, M. S., & Goergen, M. (2021). Does board gender diversity affect renewable energy consumption?. *Journal of Corporate Finance*, 66, 1016-65
- Barua, A., L. F. Davidson, D. V. Rama, and S. Thiruvadi. 2010. CFO gender and accruals quality. *Accounting Horizons* 24 (1): 25–39
- Bear, S., Rahman, N., & Post, C. (2010). The impact of board diversity and gender composition on corporate social responsibility and firm reputation. *Journal of Business Ethics*, 97(2), 207-221.
- Beji, R., Yousfi, O., Loukil, N., & Omri, A. (2021). Board diversity and corporate social responsibility: Empirical evidence from France. *Journal of Business Ethics*, 173(1), 133-155.
- Ben-Amar, W., Chang, M., & McIlkenny, P. (2017). Board gender diversity and corporate response to sustainability initiatives: Evidence from the carbon disclosure project. *Journal of business ethics*, 142(2), 369-383.
- Bennouri, M., Chtioui, T., Nagati, H. and Nekhili, M., 2018. Female board directorship and firm performance: What really matters?. *Journal of Banking & Finance*, 88, pp.267-291.
- Bennouri, M., De Amicis, C., & Falconieri, S. (2020). Welcome on board: A note on gender quotas regulation in Europe. *Economics Letters*, 190, 109055.
- Berg, F., Koelbel, J. F., & Rigobon, R. (2019). Aggregate confusion: The divergence of E.S.G. ratings. *Forthcoming Review of Finance*.

- Bernile, G., Bhagwat, V., & Yonker, S. (2018). Board diversity, firm risk, and corporate policies. *Journal of Financial Economics*, 127(3), 588-612.
- Bertrand M, Black SE, Jensen S, Lleras-Muney A (2019) Breaking the glass ceiling? The effect of board quotas on female labor market outcomes in Norway. *Review Economic Studies* 86(1):191–239
- Bøhren, Ø., & Staubo, S. (2016). Mandatory gender balance and board independence. *European Financial Management*, 22(1), 3-30.
- Boulouta, I. (2013). Hidden connections: The link between board gender diversity and corporate social performance. *Journal of Business Ethics*, *113*(2), 185-197.
- Boutchkova, M., Gonzalez, A., Main, B. G., & Sila, V. (2020). Gender diversity and the spillover effects of women on boards. *Corporate Governance: An International Review, Forthcoming*.
- Cardillo, G., Onali, E., & Torluccio, G. (2021). Does gender diversity on banks' boards matter? Evidence from public bailouts. *Journal of Corporate Finance*, 71, 101560.
- Carter, D. A., D'Souza, F., Simkins, B. J., & Simpson, W. G. (2010). The gender and ethnic diversity of U.S. boards and board committees and firm financial performance. *Corporate Governance: An International Review*, 18(5), 396-414.
- Carter, D. A., Simkins, B. J., & Simpson, W. G. (2003). Corporate governance, board diversity, and firm value. *Financial review*, *38*(1), 33-53.
- Chen, J., Leung, W. S., & Goergen, M. (2017). The impact of board gender composition on dividend payouts. *Journal of Corporate finance*, 43, 86-105.
- Croson, R., & Gneezy, U. (2009). Gender differences in preferences. *Journal of Economic Literature*, 47(2), 448-74.
- Cumming, D., & Leung, T. Y. (2021). Board diversity and corporate innovation: Regional demographics and industry context. *Corporate Governance: An International Review*, 29(3), 277-296.
- Cumming, D., Leung, T. Y., & Rui, O. (2015). Gender diversity and securities fraud. *Academy of Management Journal*, 58(5), 1572-1593.
- Dimungu-Hewage, D., & Poletti-Hughes, J. (2022). Does board diversity decrease corporate fraud? International evidence from family vs. non-family firms. *Review of Corporate Finance*.
- Do, Q., Cao N.D., Dimitrios, G., & Newton, D. (2022). "Environmental Concern, Regulations and Board Diversity" *Review of Corporate Finance* 2. Forthcoming

- Eckbo, B. E., Nygaard, K., & Thorburn, K. S. (2021). Valuation effects of Norway's board gender-quota law revisited. *Management Science*.
- Evgeniou, T., & Vermaelen, T. (2017). Share buybacks and gender diversity. *Journal of Corporate Finance*, 45, 669-686.
- Evgeniou, T., & Vermaelen, T. (2017). Share buybacks and gender diversity. *Journal of Corporate Finance*, 45, 669-686.
- Faccio, M., Marchica, M. T., & Mura, R. (2016). CEO gender, corporate risk-taking, and the efficiency of capital allocation. *Journal of Corporate Finance*, *39*, 193-209.
- Fang, Y., Francis, B., & Hasan, I. (2018). Differences make a difference: Diversity in social learning and value creation. *Journal of Corporate Finance*, 48, 474-491.
- Fellner, G. and Maciejovsky, B., 2007. Risk attitude and market behavior: Evidence from experimental asset markets. *Journal of Economic Psychology*, 28(3), pp.338-350.
- Ferrari, G., Ferraro, V., Profeta, P. and Pronzato, C., 2021. Do Board Gender Quotas Matter? Selection, Performance, and Stock Market Effects. *Management Science*.
- Flabbi, L., Macis, M., Moro, A., & Schivardi, F. (2019). Do female executives make a difference? The impact of female leadership on gender gaps and firm performance. *The Economic Journal*, *129*(622), 2390-2423.
- Francis, B., Hasan, I., Park, J. C., & Wu, Q. (2015). Gender differences in financial reporting decision making: Evidence from accounting conservatism. *Contemporary Accounting Research*, 32(3), 1285-1318.
- Gambacorta, L., Pancotto, L., Reghezza, A. and Spaggiari, M., (2022). *Gender diversity in bank boardrooms and green lending: evidence from euro area credit register data*. E.C.B. Working Paper No. 2741
- Gertsberg, M., Mollerstrom, J., & Pagel, M. (2021). *Gender quotas and support for women in board elections* (No. w28463). National Bureau of Economic Research.
- Giannetti, M., & Zhao, M. (2019). Board ancestral diversity and firm-performance volatility. *Journal of Financial and Quantitative Analysis*, *54*(3), 1117-1155.
- Green, C. P., & Homroy, S. (2018). Female directors, board committees and firm performance. *European Economic Review*, 102, 19-38.

- Greene, D., Intintoli, V. J., & Kahle, K. M. (2020). Do board gender quotas affect firm value? Evidence from California Senate Bill No. 826. *Journal of Corporate Finance*, 60, 101526.
- Guest, P. M. (2019). Does board ethnic diversity impact board monitoring outcomes?. *British Journal of Management*, 30(1), 53-74.
- Gul, F. A., Srinidhi, B., & Ng, A. C. (2011). Does board gender diversity improve the informativeness of stock prices?. *Journal of Accounting and Economics*, *51*(3), 314-338.
- Hambrick, D. C., Cho, T. S., & Chen, M. J. (1996). The influence of top management team heterogeneity on firms' competitive moves. *Administrative science quarterly*, 659-684.
- Harjoto, M., Laksmana, I., & Lee, R. (2015). Board diversity and corporate social responsibility. *Journal of Business Ethics*, 132(4), 641-660.
- Hermalin, B. E., & Weisbach, M. S. (1998). Endogenously chosen boards of directors and their monitoring of the CEO *American Economic Review*, 96-118.
- Huang, J., & Kisgen, D. J. (2013). Gender and corporate finance: Are male executives overconfident relative to female executives?. *Journal of Financial Economics*, 108(3), 822-839.
- Ioannidis, J. P. A., Baas, J., Klavans, R., Boyack, K. W., 2019. A standardized citation metrics author database annotated for scientific field. *PLOS Biology* 17.
- Ioannidis, J. P. A., Boyack, K. W., Baas, J., 2020. Updated science-wide author databases of standardized citation indicators. *PLOS Biology* 18, e3000918.
- Jebran, K., Chen, S., & Zhang, R. (2022). Board social capital and stock price crash risk. *Review of Quantitative Finance and Accounting*, 58(2), 499-540.
- Joecks, J., Pull, K. & Vetter, K. (2013) Gender Diversity in the Boardroom and Firm Performance: What Exactly Constitutes a "Critical Mass?" *Journal of Business Ethics* **118**, 61–72.
- John, K. and Senbet, L.W., 1998. Corporate governance and board effectiveness. *Journal of Banking & Finance*, 22(4), pp.371-403.
- Joo, M. H., Lawrence, E., & Parhizgari, A. (2021). Securities litigation risk and board gender diversity. *Journal of Corporate Finance*, 71, 102102.
- Karavitis, P., Kokas, S., & Tsoukas, S. (2021). Gender board diversity and the cost of bank loans. *Journal of Corporate Finance*, 71, 101804.

- Krishnan, G. V., & Parsons, L. M. (2008). Getting to the bottom line: An exploration of gender and earnings quality. *Journal of Business Ethics*, 78(1), 65-76.
- Kim D, Starks LT (2016) Gender diversity on corporate boards: Do women contribute unique skills? American Economic Review 106(5):267–271
- Lara, J. M. G., Osma, B. G., Mora, A., & Scapin, M. (2017). The monitoring role of female directors over accounting quality. *Journal of Corporate Finance*, 45, 651-668.
- Leslie, S. J., Cimpian, A., Meyer, M., & Freeland, E. (2015). Expectations of brilliance underlie gender distributions across academic disciplines. *Science*, *347*(6219), 262-265.
- Levi, M., Li, K., & Zhang, F. (2014). Director gender and mergers and acquisitions. *Journal of Corporate Finance*, 28, 185-200.
- Liao, L., Luo, L., & Tang, Q. (2015). Gender diversity, board independence, environmental committee and greenhouse gas disclosure. *The British Accounting Review*, 47(4), 409-424.
- Liu, C. (2018). Are women greener? Corporate gender diversity and environmental violations. *Journal of Corporate Finance*, *52*, 118-142.
- Malmendier, U., & Tate, G. (2005). Does overconfidence affect corporate investment? CEO overconfidence measures revisited. *European Financial Management*, 11(5), 649-659.
- Martínez-García, I., Terjesen, S. and Gómez-Ansón, S., 2022. Board Gender Diversity Codes, Quotas and Threats of Supranational Legislation: Impact on Director Characteristics and Corporate Outcomes. *British Journal of Management*, 33(2), pp.753-783.
- Mason, E.S. and Mudrack, P.E., 1996. Gender and ethical orientation: A test of gender and occupational socialization theories. *Journal of Business Ethics*, *15*(6), pp.599-604.
- Matsa, D. A., & Miller, A. R. (2011). Chipping away at the glass ceiling: Gender spillovers in corporate leadership. *American Economic Review*, 101(3), 635-39.
- McGuinness, P. B., Vieito, J. P., & Wang, M. (2017). The role of board gender and foreign ownership in the C.S.R. performance of Chinese listed firms. *Journal of Corporate Finance*, 42, 75-99.
- Meyerinck, F. V., Niessen-Ruenzi, A., Schmid, M., & Davidoff Solomon, S. (2018). As California goes, so goes the nation? The impact of board gender quotas on firm performance and the director labor market. S.S.R.N. Electronic Journal.

- Oliver and Norris, 2020, "Corporate Governance Emerging Best Practices Series: Gender-Diverse Board", The National Law Review, 08
- Olsen, R.A. and Cox, C.M., 2001. The influence of gender on the perception and response to investment risk: The case of professional investors. *The journal of Psychology and Financial Markets*, 2(1), pp.29-36.
- Reguera-Alvarado, N., de Fuentes, P., & Laffarga, J. (2017). Does board gender diversity influence financial performance? Evidence from Spain. *Journal of Business Ethics*, 141(2), 337-350.
- Sarkisyan, A., Casu, B., Gallo, A., & Kalotychou, E. (2022). Bank Misconduct, Board Diversity and CEO Turnover. *Review of Corporate Finance*.
- Schmid, T., & Urban, D. (2022). Female Directors and Firm Value: New Evidence from Directors' Deaths. *Management Science*.
- Sherman, M.G. and Tookes, H.E., 2022. Female representation in the academic finance profession. *The Journal of Finance*, 77(1), pp.317-365.
- Schopohl, L., Urquhart, A., & Zhang, H. (2021). Female CFOs, leverage and the moderating role of board diversity and CEO power. *Journal of Corporate Finance*, 71, 101858.
- Schwartz-Ziv, M. (2017). Gender and Board Activeness: The Role of a Critical Mass. *Journal of Financial and Quantitative Analysis*, 52(2), 751-780
- Strøm, Øystein, Bert D'Espallier, & Roy Mersland, 2022. "Female leaders and financial inclusion: Evidence from microfinance institutions" *Review of Corporate Finance* 2
- Terjesen, S., Couto, E. B., & Francisco, P. M. (2016). Does the presence of independent and female directors impact firm performance? A multi-country study of board diversity. *Journal of Management & Governance*, 20(3), 447-483.
- Upadhyay, A., & Zeng, H. (2014). Gender and ethnic diversity on boards and corporate information environment. *Journal of Business Research*, 67(11), 2456-2463.
- Wang, Y., Yu, M., & Gao, S. (2022). Gender diversity and financial statement fraud. *Journal of Accounting and Public Policy*, 41(2), 106903.
- Ye, D., Deng, J., Liu, Y., Szewczyk, S. H., & Chen, X. (2019). Does board gender diversity increase dividend payouts? Analysis of global evidence. *Journal of Corporate Finance*, 58, 1-26.

Appendix 1: Summary of Gender Balance Initiatives Worldwide

Country	Gender Balance Initiative/Type	Date of the Gender balance Initiative	Target Ratio ofomen on Board
Greece	yes - voluntary	2020	25%
Australia	No		
Canada	No		
France	Yes - mandatory	2011	40%
Portugal	yes -mandatory	2018	33%
Spain	yes - voluntary	2007	40%
Germany	Yes - mandatory	2015	30%
Italy	Yes - mandatory	2011	40%
Japan	No		
Netherlands	Yes - mandatory	2021	33%
Austria	Yes -mandatory	2017	30%
Belgium	yes -mandatory	2011	33%
Sweden	no		
Switzerland	Yes - voluntary	2021	30%
United	Yes - voluntary	2011	33%
Kingdom			
U.S	yes - mandatory	2018	min 40%
California			
U.S	yes - voluntary	2020	25%
Washington			
State			

Table 1: Gender Diversity on Boards and Firm's Performance

This table summarises research on board diversity and firm performance. The main findings column contains phrases and/or partial quotes from the original sources without using quotations for ease of presentation.

Authors	Data Sources	Country	Time	Dependent	Main	Main Findings
		Samples	period	Variables	explanatory	
					variables	
Lara, Osma,	BoardEx, BvD	U.K. firms	2003-	The absolute	percentage of	A larger percentage of women among
Mora, and	Osiris		2012	value of	women among	independent directors is significantly
Scapin, 2017	accounting and			discretionary	independent	associated with lower earnings
	stock prices			accruals	directors, number	management practices. However, this
	information			estimated using	of independent	relation disappears if it focuses on firms
				the Dechow et	directors, board	that do not discriminate against women
				al. (1995) model	size, director	in the access to directorships.
					qualification,	
					ROA, firm size,	
					and market to	
					book	

Jebran, Chen,	CSMAR	China	2003-	Stock Price	Board gender	By classifying board diversity into
and Zhang,			2015	Crash Risk	diversity, firm	relation-oriented diversity (gender and
2021 RIBF					specific controls,	age) and task-oriented diversity (tenure
					market controls	and education), greater diversity on
						board can lower the risk of future stock
						crash. Additional analyses show that the
						effect of board diversity on future crash
						risk is stronger for firms with high
						information opacity and low institutional
						ownership. Overall, the findings provide
						new insights and suggest for more
						diverse boards to improve corporate
						governance practices.
Karavitis, Kokas	Thomson	US firms	1999-	cost of lending	Number and	Firms with female directors command
and Tsoukas,	Reuters L.P.C.'s		2013	cost of fending	percentage of	lower loan spreads. In addition, female
2021	DealScan, Call		2013		total female	independent directors have a stronger
2021	reports from				directors in the	impact on lowering spreads compared to
	FRB, Compustat				board. The	female directors' other attributes.
	an d BoardEx				number and	
					fraction of	
					executive and	
					non-executive	
					female directors	

Reguera- Alvarado,	The Madrid Stock Exchange	Spain	2005- 2009	Tobin's q	in the board. Bank and borrower relationship, loan maturity Percentage of women in the	Compulsory legislation offers an efficient framework to execute the
Fuentes, and Laffarga, 2017	General Index, Osiris database				boardroom, total number of directors, total asset	recommendation of Spanish codes of good governance by means of the increase in the number of women in the boards of firms. The increase in the number of women in the boards is positively related to higher economic results.
Eckbo et al., 2022	Database constructed by Berner et al. (2013), Norwegian tax authority,	Norway	1998- 2013	The equal- weighted portfolio of industry- matched returns	Participation of female members in board and firm level control variables	At the time of the Norwegian quota, the supply of qualified female director candidates was high enough to avoid the negative consequences of the quota highlighted previously in the literature.
Green and Homroy, 2018	BoardEx,	European firms (EuroTop 100)	2004- 2015	ROA	Proportion of female on board and committee,	Positive effect of female board representation on firm performance. Moreover, there is an economically

					sales, stock price,	meaningful positive effects on
					board size,	performance of female representation on
					volatility	board committees.
Schmid and						Female directors (FDs) affect firm value
Urban, 2022						in the absence of mandatory gender
						quotas. Stock prices decrease
						approximately 2% more when an FD
						passes away, compared with a male
						director.
Bennouri et al.,	Factiva,	French firms	2001-	Tobin's Q,	Dummy	Female directorship increases firm's
2018	Thomson		2010	ROA, and	representing the	accounting performance. However, it
	DataStream,			R.O.E.	presence of	decreases market-based performance.
	Orbis database				female in the	The relationship is affected by the
					board and also	attributes of female directors.
					variables	
					indicating nine	
					different	
					attributes of	
					female directors,	
					governance	
					variables,	
					ownership	

					variables, firm	
					specific variables	
Terjesen, Couto,	Bloomberg	U.S. public	2010	Tobin's Q and	Percentage of	Firms with more female directors have
and Francisco,	database,	firms	2010	ROA	independent	higher performance by market and
2016	database,			KO71	directors,	accounting measures.
2010						accounting measures.
					percentage of	
					female directors,	
					board	
					characteristics,	
					firm level	
					characteristics	

Table 2 – Board gender diversity and negative impact on performance

This table summarises research on board diversity and negative impacts on firm performance. The main findings column contains phrases and/or partial quotes from the original sources without using quotations for ease of presentation.

Authors	Data Sources	Country	Time period	Dependent	Main	Main Findings
		Samples		Variables	explanatory	
					variables	
Hambrick, Cho,	Aviation daily	United States	1979-1986	Action propensity	Board	Heterogenous teams are slower in
and Chen, 1996					heterogeneity	their actions and responses and less
						likely than homogeneous teams to
						respond to competitors' initiatives.
Greene, Intintoli,	I.S.S., C.R.S.P.,	United States	Period prior	Abnormal return	Compliance of SB	Investors react negatively to
and Kahle, 2020	Compustat, hand		to 2018 till		826 (event- 2018)	California's corporate board gender
	collected data		2019			diversity mandate. Returns are
						more negative for firms that are
						required to add more female
						directors.
Gertsberg,	Hand collected	Publicly held	2016-2018	Support for	Dummy for	
Mollerstrom, and	longitudinal voting	domestic or		nominee	gender's nominee,	Pre-2018 California gender quota,
Michaela, 2021		foreign			post enactment	new female nominees received

	data, S.E.C.'s	corporation			period, dummy	greater support than new male
	Electronic Data,	whose principal			for a new versus	nominees, consistent with women
		executive offices,			incumbent	being held to a higher standard.
		according to the			nominee	Post-quota, as the number of
		corporation's				women increased, support for new
		S.E.C. 10-K form,				(mandated) female nominees
		are located in				decreased to the same level of, but
		California				not lower than, the support that new
						male nominees enjoy. Share prices
						reacted negatively to the quota.
Ahern and Dittmar,	Firm's annual report,	Norway	2001-2009	Industry adjusted	Participation of	Quota caused a significant drop in
2012	Compustat global,			Q (abnormal	female in board	the stock price at the announcement
	and C.R.S.P.			return)	and firm level	of the law and a large decline in
					control variables.	Tobin's Q over the following years,
						consistent with the idea that firms
						choose boards to maximize value.
Bøhren and Staubo,	C.C.G.R. database	Norwegian firms	2003-2008	Performance	Board	Forcing radical gender balance on
2015					independence,	corporate boards is associated with
					outside directors,	increased board independence and
					board size, female	reduced firm value. A mandatory
					directors, female	40% gender quota shifts the
					age, male age,	average fraction of independent
					ownership	directors from 46% to 67% because
					characteristics,	female directors are much more

						often independent directors than males are. The effect is stronger for small, young, profitable, non-listed firms with powerful stockholders and few female directors.
Meyerinck et al., 2019	Compustat, BoardEx	US firms	2017-2018	Daily abnormal return	a post dummy, a California dummy, and an interaction term between the two	Negative announcement returns to the adoption of the quota for Californian firms, but also large negative spillover effects on a matched group of non-Californian firms, particularly those located in states that followed California's legislative lead in the past by raising minimum wages or legalizing cannabis.

Table 3 – Gender diversity and Corporate Strategy/Governance

This table summarises research on board diversity and impacts on corporate strategy and governance. The main findings column contains phrases and/or partial quotes from the original sources without using quotations for ease of presentation.

Authors	Data Sources	Country	Time	Dependent	Main explanatory	Main Findings
		Samples	period	Variables	variables	
Adams, R. B., &	I.R.R.C. annual publication	director-	1996-	Attendance	Female dummy,	Female directors have better attendance
Ferreira, D.	(Board Practices/Board	level data	2003	problem	Fraction of female	records than male directors, male directors
(2009)	Pay: The Structure and	for Standard			directors, meeting fee,	have fewer attendance problems the more
	Compensation of Boards of	& Poor's			total compensation,	gender-diverse the board is, and women are
	Directors at S&P 1,500	(S&P) 500,			board meetings, board	more likely to join monitoring committees.
	Companies), Compustat,	USA			size, fraction of	Directors receive more equity-based
	C.R.S.P.				independent directors,	compensation in firms with more gender-
					tenure, age, retired	diverse boards.
					dummy, Tobin's q,	
					ROA, Volatility, Sales	
Chen, J., Leung,	RiskMetrics, Compustat,	U.S. firms	1997-	Dividend payout	Fraction of female	Firms with a larger fraction of female
W. S., &	Execucomp.		2011		directors, leverage,	directors on their board have greater
Goergen, M.					R&D to sales, tobin's	dividend payout.
(2017)					q, ROA, return	
					volatility, cash to net	
					assets, P.P.E. to asset,	
					asset, board size	

Ye et al., 2019	Boardex and Worldscope	22 countries	2000-	Dividend	Gender diversity	Board gender diversity facilitates corporate
			2013	dummy, level of	index, corporate gov	governance and consequently promotes
				dividend	index, asset, leverage,	dividend payouts. However, a good
				payment	tobins q, ROA,	institutional environment may weaken the
					retained earnings to	effect of board gender diversity on dividend
					total equity, cash	payouts.
					holdings, market to	
					book, number of	
					independent directors	
					scaled by board size,	
Evgeniou and	Boardex, SDC US M&A,	US firms	1999-	Repurchase	Gender diversity,	Board gender diversity increases the
Vermaelen, 2017	S.D.C. repurchase data,		2015	dummy	market cap, book to	likelihood that firms announce a buyback
	compustat, CRSP				market, prior returns,	but long-term excess returns are
					percentage of	significantly smaller when there is larger
					independent directors,	female representation in the board.
					total payout, leverage,	
					profitability, operating	
					income, non operating	
					income, dividend	
					payout ratio, price to	
					earnings ratio, cap	
					exp, institutional	
					holdings, board size	

Levi, Li, and	RiskMetrics, Compustat,	S&P 500	1997-	Bid initiation is	Fraction of female	Firms with female directors are less likely
Zhang, 2014	CRSP	companies	2009	the number of	directors, board size,	to make acquisitions and if they do, pay
				acquisition bids	fraction of	lower bid premia.
				made within a	independent directors,	
				fiscal year	CEO of C.O.B., sales	
					growth, tobin's q,	
					ROA, book leverage,	
					cash holdings, firm	
					size	
Huang and	ExecuComp, Hand	US firms	1993-	Three-day	Board size,	Male executives undertake more
Kisgen, 2013	collected data on firms		2005	cumulative	independence, female	acquisitions and issue debt more often than
	having more than \$500			abnormal	representation,	female executives. Further, acquisitions
	million and book assets,			announcement	compensation,	made by firms with male executives have
	EDGAR			return (C.A.R.)	executive age, market	announcement returns approximately 2%
				around	to book, ppe, cap exp,	lower than those made by female executive
				announcements	return volatility	firms, and debt issues also have lower
				of acquisitions,		announcement returns for firms with male
				equity issuance,		executives. Overall, men exhibit relative
				and debt		overconfidence in significant corporate
				issuance		decision making compared with women.
Schopohl,	Boardex and Thomson	U.K. firms	1999-	Leverage	Female CFO, board	Female CFOs significantly reduce the
Urquhart, and	Reuters DataStream		2017		diversity (gender,	leverage of the firm; however, a female
Zhang, 2021					nationality, and age	CFO's ability to influence corporate
					diversity)	leverage is moderated by the senior

						decision-making environment in the firm.
						Female CFOs are more effective in
						reducing leverage in firms with boards that
						are diverse with respect to gender,
						nationality and age, and in firms where the
						Chief Executive Officer (CEO) is not
						overly powerful.
Faccio,	Amadeus Top	European	1999-	Leverage,	Female CEO, CEO	Firms run by female CEOs have lower
Marchica, and	250,000 and WorldScope	privately	2009	volatility of	ownership, cash flow	leverage, less volatile earnings, and a higher
Mura, 2016		held and		firm's ROA,	rights, leverage, ROA,	chance of survival than otherwise similar
		publicly		firm survival	sale growth, size, age,	firms run by male CEOs. Transitions from
		traded		over a 5 year	tangibility, private	male to female CEOs (or vice versa) are
		company		period	firms,	associated with economically and
						statistically significant reductions
						(increases) in corporate risk-taking.
De Amicis, C.,	Execucomp, BoardEx,	U.S.	2004-	Tone and	Gender of CFO and	Female executives employ more positive
Falconieri, S.,	FactSet, and Bloomberg	incorporated	2018	vagueness of	CEO, managers	and less vague tone than their male
and Tastan, M.,		and listed		management	controls, firm-level	colleagues in the earnings conference calls.
2021		companies		discussion and	controls	Financial analysts exhibit a gender bias in
				question &		conference calls as they are less positive
				answer session,		and more vague while dealing with a
						female executive.

Table 4 – Gender diversity and C.S.R.

This table summarises research on the impact of board diversity on Corporate Social Responsibility. The main findings column contains phrases and/or partial quotes from the original sources without using quotations for ease of presentation.

Authors	Data Sources	Country	Time	Dependent	Main	Main Findings
		Samples	period	Variables	explanatory	
					variables	
Litigation and miso	conduct			,		
Liu (2018)	Compustat,	U.S. firms	2000-	Environmental	Board	Firms with greater board gender diversity are less often
	S&P		2015	Lawsuits; K.L.D.	diversity,	sued for environmental infringements. In contrast, CEO
	Executive			Environmental	financial and	gender is linked to reduced environmental litigation only in
	Compensation			Ratings	firm-specific	firms with low female board representation
	("Execucomp"				controls,	
), I.S.S.				industry,	
	Director and				year, market	
	Corporate				conditions	
	Governance					
	Databases,					
	Public Access					
	to Court					
	Electronic					
	Records					
	(PACER)					
	Database					

Cumming, Leung,	China	China	2001-	Frequency and	Female	Gender diversity on boards reduces the frequency and
and Rui, 2015	Securities		2010	Severity of Fraud	diversity,	severity of securities fraud.
	Regulatory				board	
	Commission,				diversity,	
	China				leverage, firm	
	Securities				size, S.O.E.,	
	Markets and				age	
	Accounting					
	Research					
Joo, Lawrence and	Analytics-	United States	1998-	If a security	Gender	Litigation risk is inversely related to the fraction of female
Parhizgari, 2021	Legal Case		2017	lawsuit is filed or	diversity,	independent directors on a firm's board.
	and Legal			not	board	
	Parties,				diversity, and	
	Institutional				firm control	
	Shareholder				variables	
	Service					
	Directors					
	(I.S.S.D.),					
	Compustat,					
	C.R.S.P.					

Sarkisyan et al.,	Violation	Listed E.U.	2009-	CEO turnover	Misconduct	CEO dismissals are more likely following regulatory fines,
2022	Tracker,	banks	2018		proxy, CEO	but not during the investigation process. Board gender
	BoardEx,				characteristic	diversity does not seem to impact on boards' decision to
	Orbis Bank				s, board	fire the CEO, nor reinforce boards' disciplining effect in the
	Focus and				diversity	presence of misconduct.
	Thomson					
	Eikon.					
Dimungu-Hewage	DataStream,	Argentina,	2008-	Fraud dummy	Gender	Family firms are more likely to commit fraud than non-
et al., 2022	BoardEx	Brazil, Chile,	2019		diversity,	family firms possibly because of the aim to preserve
		Colombia,			tenure and	socioemotional wealth and the weakness of regulatory
		Mexico, and			experience,	systems. Family firms can offset such frailties by
		Peru			firm financial	diversifying the board of directors.
					and	
					governance	
					characteristic	
					S	

Adhikari, Agrawal,	Audit	United States	2002-	Lawsuits	Female	Firms where women have more power in the top
and Malm 2019	Analytics,		2011		directors,	management team, measured by female executives'
	CRSP,				firm,	plurality and pay slice, face fewer operations-related
	Compustat,				industry, and	lawsuits. This effect is robust to several treatments of
	ISS				market	endogeneity and does not appear to be driven by female
					condition	executives' greater willingness to settle the cases. Evidence
					control	from a simultaneous equations approach suggests that firms
					variables	where women executives have more power avoid lawsuits
						partly by avoiding some risky but value-increasing firm
						policies, such as more aggressive R&D, intensive
						advertising, and policies inimical to other parties.
Accounting practice	es	l			I	
Lara, Osma, Mora,	Boardex, BvD	U.K. firms	2003-	The absolute	percentage of	A larger percentage of women among independent directors
and Scapin, 2017	Osiris		2012	value of	women	is significantly associated with lower earnings management
	accounting			discretionary	among	practices. However, this relation disappears when it focuses
	and stock			accruals	independent	on firms that do not discriminate against women in the
	prices			estimated using	directors,	access to directorships.
	information			the Dechow et al.	number of	
				(1995) model	independent	
					directors,	
					board size,	
					director	
					qualification,	
					ROA, firm	

					size, and	
					market to	
					book	
Francis et al., 2015	ExecuComp,	S&P 1500	1988-	Market based	Female CFO	Hiring a female CFO significantly increases the degree of
	EDGAR,	companies	2007	measure and	appointment	accounting conservatism. The relationship is strong for the
	business			earnings based	dummy,	firms that have high litigation risk, default risk, systematic
	websites,			measure of	profitability,	risk, and management turnover risk.
	Compustat			conservatism.	leverage,	
					sales growth,	
					R&D, cash	
					holdings.	
Corporate Social Re	esponsibilities	<u>l</u>		<u>I</u>		
Atif, Hossain,	Bloomberg,	US firms in	2008-	Renewable	Board gender	There is a positive relationship between board gender
Alam, and	BoardEx, and	the Standard	2016	energy	diversity,	diversity and renewable energy consumption. Moreover,
Goergen, 2021	Factset	& Poor's		consumption,	firm level	boards require two or more women for women to have a
		(S&P) 1500		firm performance	characteristic	significant impact on renewable energy consumption,
		index			S	consistent with the critical mass theory.

McGuinness et al.,	Rankins	Chinese joint-	2009-	Corporate Social	Dummy	Greater gender balance in top-management supports
2017		stock	2013	Responsibility	indicating if	stronger C.S.R. performance. Female leadership thus
		companies		reporting rating	the CEO and	appears to be just as important as gender mix in driving
				score	chairman is	C.S.R. change.
					female.	
					Duality,	
					percentage of	
					female	
					directors,	
					board size,	
					managerial	
					size, state	
					ownership.	
Ben-Amar, W.,	Corporate	Canadian	2008-	Dummy	Board gender	The likelihood of voluntary climate change disclosure
Chang, M., &	governance	firms	2014	indicating	diversity	increases with the percentage of women in the board.
McIlkenny, P.,	data in the			response to the	variables,	
2017	Canadian			disclosure	firm controls,	
	Spencer Stuart			decision		
	Board Index					
	(C.S.S.B.I.),					
	Stock-Guide,					
	Spencer Stuart					
	Canadian					

	Board Index,					
	C.D.P. reports					
Boulouta, 2013	Socrates	S&P 500	1999-	Dummy	Ratio of	Board gender diversity significantly exerts strong influence
	K.L.D.	companies	2003	indicating the	female	on corporate social performance focusing on negative
	database,			concerns or	representation	business practices,
	RiskMetrics,			strengths on	on board,	
	Mergent,			K.L.D.	firm	
	Datastream			dimensions of	performance	
				community,	measure,	
				products,		
				employees,		
				environment		
Liao, Luo, and	CDP FTSE350	FTSE350 UK	2011	Dummy	The	There is a positive association between gender diversity and
Tang, 2015	report,	companies		indicating the	percentage of	propensity to disclose greenhouse gas emission
	DataStream			participation of	female	
				the firm in the	directors,	
				Carbon	board	
				Disclosure	governance	
				Project	measures, and	
					firm level	
					variable	

Do, Cao,	ISS, IBES and	U.S. firms	1995-	Environmental	Board	There is a positive association between the Regional
Gounopoulos, and	BoardEx,		2013	performance	diversity	Climate Action Plan Initiative (RAC) and environmental
Newton, 2022	CRSP, and			score	measures and	CSR for enterprises with a diverse board of directors.
	Compustat				characteristic,	Therefore, the diverse board leads to an improvement in a
					firm	firm's environmental performance following the RAC
					characteristic,	period.
					and dummy	
					to indicate	
					exposure to	
					SOX and	
					RAC	
Strøm, D'Espallier,	M-CRIL,	87	1998-	Average loan,	Female CEO,	Female CEOs have an impact upon the intensive margin
& Mersland, 2022	Microfinanza	developing	2018	female	operating	(smaller average loans, more gender bias), but no evidence
	and Microrate.	countries		borrowers,	income,	of greater inclusion on the
				female bias, rural	deposits,	extensive margin (credit client growth) is found.
				bias	operation	
					costs, assets,	
					M.F.I. age,	
					competition	

Table 5 - Gender diversity, Spillover effects and others

This table summarises research on board diversity and spillovers and other effects. The main findings column contains phrases and/or partial quotes from the original sources without using quotations for ease of presentation.

Authors	Data Sources	Country	Time	Dependent	Main	Main Findings
		Samples	period	Variables	explanatory	
					variables	
Bernile, G.,	ExecuComp,	all	1996-	Return	Board diversity	Greater board diversity leads to lower
Bhagwat, V., &	RiskMetrics,	nonfinancial,	2014	volatility	index, assets,	volatility and better performance. The lower
Yonker, S. (2018)	Compustat,	non-utility U.S.			market to book,	risk levels are largely due to diverse boards
	NBER patent	firm			leverage,	adopting more persistent and less risky
	database,				tangibility, cash	financial policies. Firms with greater board
	K.L.D.				to asset,	diversity also invest persistently more in
	database,				dividend, roa,	research and development (R&D) and have
	C.R.S.P.				R\$D to asset,	more efficient innovation processes.
					firm age, board	
					age, CEO	
					tenure, county	
					per capita	
					income,	
					population	
					growth	

Cumming and	C.S.M.A.R.	China	2008-	Patents, Patent	Education	Using regional demographics in China (there
Leung (2021			2013	Citations	Diversity,	are in fact differences in the proportion of
CGIR)					Gender	females by region) to instrument board
					Diversity, Age	characteristics, gender diversity is more
					Diversity,	pertinent in facilitating innovation in male-
					Science	dominated industries, not female-dominated
					Profession	industries. In low-tech and nonpatent
					Diversity,	intensive industries, all types of diversity
					Business Expert	facilitate innovation, whereas in high-tech
					Diversity,	and patent intensive industries, scientific
					Independent	experience matters more than types of
					Directors,	diversity. Age diversity results in lower-
					Directors with	quality patents, while boards with science
					Multiple	expertise have higher-quality patents.
					Directorships	
Boutchkiva,	RiskMetrics	United States	1998-	CEO turnover,	Gender	Directors exert an influence on the actions of
Gonzalez, Main,	database,		2012	director	diversity and	their fellow male directors that extends
and Sila, 2020	Compustat, and			absenteeism,	firm level	beyond the focal board to other boards
	C.R.S.P.			equity risk	control	through a spillover effect.
					variables	
Matsa and Miller,	S&P	United States	1997-	Female share	Female share	Female representation on corporate boards
2011	Execucomp		2009	of top five	on board and	affects the gender composition of the
	database,			executives	year fixed	companies' top management.
	RiskMetrics				effects	

	'Bank of	Italian	1982-	Workers'	Female	Female leadership has a positive impact at
Flabbi, Macis,	Italy's annual	manufacturing	1997	wage	leadership,	the top of the female wage distribution and a
Moro, and	survey,	firms		distribution	time-varying	negative impact at the bottom. The impact of
Schivardi, 2019	National Social			and firm	firm	female leadership on firm performance
	Security			performance	characteristics,	increases with the share of female workers.
	Institute,				workforce	
	Company				characteristics	
	Accounts Data					
	Service					
Adams and Xu,	Scopus	150 countries	2019	Various	Female dummy	The set of top scientists in finance is less
2022	citations,			metrics of		diverse in terms of gender and
	Ioannidis et al.			academic		geography than in economics and other
	(2019, 2020)			productivity		STEM fields. However, top female scientists
						in finance have relatively more impact than
						they do in economics and other STEM fields.
Sherman, M.G. and	Academic	Any business	2009-	Institution's	Female faculty,	After controlling for research productivity,
Tookes, H.E.,	Analytics	school that	2017	ranking,	citations, top	women are less likely to be full professor and
2022.	database, U.S.	appears in the		tenure and full	publications,	to publish papers. They are typically hold
		U.S. News and		professorship	tenure status of	positions in the lower ranked universities and
		World Report's		of faculty,	faculties	are paid less.
		list of top-100		total		
		U.S. business		publications,		
		schools.		publications		
				in top journals		

De Amicis and	38,000	US public	2006-	Length and	Managerial	Female executives display a more positive
Falconieri, 2022	conference	firms	2013	tone of the	characteristics	tone than male executives. Overconfident and
	calls			call	including	more experienced CEOs talk less during
					gender,	crisis. Ethnicity does not have a significant
					ethnicity and	impact on the style of the calls.
					overconfidence	